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UNITED STATES DISTRICT COURT
NORTHERN DISTRICT OF CALIFORNIA
OAKLAND DIVISION

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3 AFFINITY CREDIT UNION,
4 Plaintiff,
5 v.
6 APPLE INC.
7 Defendant.

8 CASE NO. 4:22-cv-04174-JSW
9
10 DEFENDANT APPLE INC.'S NOTICE
11 OF MOTION AND MOTION TO
12 STAY DISCOVERY
13 Date: January 6, 2023
14 Time: 9:00 a.m.
15 Place: Courtroom 5, 2nd Floor, Oakland
16 Judge: The Honorable Jeffrey S. White

NOTICE OF MOTION AND MOTION

2 TO THIS HONORABLE COURT, THE PARTIES, AND THEIR ATTORNEYS OF
3 RECORD, PLEASE TAKE NOTICE THAT on January 6, 2023 at 9:00 a.m. in Courtroom 5 of
4 the United States District Court for the Northern District of California, Oakland Division, located
5 at 1301 Clay Street, Oakland, California, Defendant Apple Inc. (“Apple”) will and hereby does
6 move this Court for an Order:

7 1. Staying all disclosures and discovery until after the Court issues an order resolving
8 Apple's Motion to Dismiss Plaintiff's Class Action Complaint, ECF No. 32. *See* Fed. R. Civ.
9 Proc. 26(c); *Cellwitch, Inc. v. Tile, Inc.*, No. 4:19-cv-01315, 2019 WL 5394848, at *2 (N.D. Cal.
10 Oct. 22, 2019) (White, J). Further stays also may be appropriate after the motion to dismiss is
11 resolved based on specific considerations raised by the Court's ruling; and

12 2. Continuing the initial case management conference currently set for October 21,
13 2022 at 11:00 a.m. to a date and time after the Court has ruled on Apple's pending motion to
14 dismiss.

15 Counsel for Apple and counsel for Plaintiff Affinity Credit Union (“Affinity”) met and
16 conferred on September 27, 2022 and October 4, 2022, but were unable to reach agreement as to
17 the relief requested in this Motion. This Motion is based on this Notice of Motion and Motion to
18 Stay Discovery, the attached Memorandum of Points and Authorities, the Declaration of Aaron T.
19 Chiu, all pleadings and papers filed herein, oral argument of counsel, and any other matter that
20 may be considered by this Court on this Motion.

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RULES

20 Federal Rule of Civil Procedure 26 3

1 **I. INTRODUCTION**

2 Discovery in antitrust cases is a notoriously expensive undertaking. Where an antitrust
 3 complaint rests on implausible claims, early deliberation of that complaint serves the purpose of
 4 either preventing that expensive undertaking outright or, at the very least, providing the court the
 5 opportunity to put forth guardrails on discovery and ensure efficiency in the process. This case—
 6 which asserts monopolization, attempted monopolization, and tying claims on behalf of all U.S.
 7 entities that have issued a “Payment Card” enabled for Apple Pay and paid a fee for Apple Pay—
 8 rests on implausible claims that warrant dismissal. Proceeding with discovery on those claims
 9 prior to resolution of a motion to dismiss will only invite waste. The Court should grant this
 10 Motion to Stay.

11 Affinity’s antitrust claims suffer from legal deficiencies that cannot survive dismissal, and
 12 Apple has filed a motion to dismiss that has the potential to eliminate or greatly narrow those
 13 claims. ECF No. 32. First, Affinity’s monopolization and attempted monopolization claims are
 14 premised on an implausible, single-brand market that is defined without reference to obvious
 15 economic substitutes for the products underlying that market. Second, Affinity’s tying claim,
 16 which Affinity lacks standing to bring, fails given that Apple Pay is an integrated component of
 17 Apple’s devices. Apple’s motion to dismiss, if granted, would dispose of all of those claims. And
 18 discovery will not assist the parties or the Court in resolving any of the arguments raised by
 19 Apple’s motion to dismiss, which rests entirely on the infirmities in Affinity’s own allegations.

20 Starting discovery prior to the resolution of Apple’s motion to dismiss would place the
 21 parties at risk of accruing unnecessary expenses from costly discovery into claims and issues that
 22 this Court might ultimately dismiss. “It is sounder practice to determine whether there is any
 23 reasonable likelihood that plaintiffs can construct a claim before forcing the parties to undergo the
 24 expense of discovery.” *Rutman Wine Co. v. E. & J. Gallo Winery*, 829 F.2d 729, 738 (9th Cir.
 25 1987). At the very least, prioritizing the resolution of Apple’s motion will clarify the issues and
 26 “shed light on the best course for discovery,” *In re Graphics Processing Units Antitrust Litig.*, No.
 27 C 06-07417, 2007 WL 2127577, at *5 (N.D. Cal. July 24, 2007), if any claims survive dismissal.

28 For the sake of judicial and party economy, this Court should stay all disclosures and

1 discovery and continue the initial case management conference until after it has resolved Apple’s
 2 pending motion to dismiss. *See Cellwitch, Inc. v. Tile, Inc.*, No. 4:19-cv-01315, 2019 WL
 3 5394848, at *2 (N.D. Cal. Oct. 22, 2019) (White, J).

4 **II. STATEMENT OF ISSUES TO BE DECIDED**

5 Does the case-dispositive nature of Apple’s pending motion to dismiss, ECF No. 32, and
 6 the lack of a need for discovery to decide the motion establish good cause for a stay of discovery?

7 **III. BACKGROUND**

8 Affinity filed its Complaint on July 18, 2022. ECF No. 1. On August 2, 2022, the Parties
 9 stipulated to an extension of time for Apple to respond to Affinity’s Complaint, continuing the
 10 deadline for Apple’s motion to dismiss to October 7, 2022, Affinity’s opposition to November 18,
 11 2022, and Apple’s reply to December 9, 2022. ECF No. 15.

12 Following service of Affinity’s Complaint, Apple took steps to preserve any relevant
 13 discovery that Affinity may seek in the future. Given that Affinity’s claims accrued at the latest
 14 when Affinity began its relationship with Apple in August 2020, and given that Affinity’s claims
 15 pertain largely to strategy decisions made several years in the past—including in and around the
 16 launch of Apple Pay in 2014—it is likely that the majority of relevant materials in this case will
 17 be historical in nature. Apple has already issued document retention notices to its employees,
 18 thereby preserving those historical documents and any other documents that might be relevant and
 19 discoverable. Decl. of Aaron T. Chiu (“Chiu Decl.”) ¶ 3.

20 On September 27, 2022, counsel for Apple contacted Affinity’s counsel to propose a
 21 stipulation to continue the initial case management conference and the corresponding initial case
 22 management requirements until after the Court resolves Apple’s motion to dismiss. *Id.* ¶ 4. The
 23 parties met and conferred on September 29, 2022, during which Apple proposed deferring the
 24 parties’ Rule 26(f) conference, the October 21, 2022 Case Management Conference, and all
 25 disclosures and discovery in light of Apple’s coming motion to dismiss, and consistent with this
 26 Court’s prior practice.¹ Chiu Decl. ¶ 5. Affinity stated it was willing to stipulate to a continuance

27 ¹ *See, e.g., Liu v. TNC US Holdings*, No. 21-cv-07313-JSW (N.D. Cal. Feb. 23, 2022) (White, J),
 28 ECF No. 42 (granting motion to stay discovery pending resolution of motion to dismiss);

1 of the initial case management conference and the deadline to submit an initial joint case
 2 management statement, but rejected Apple's proposal that the Rule 26(f) conference, discovery,
 3 and initial disclosures be stayed until after the Court resolved Apple's motion to dismiss. *Id.*
 4 Instead, Affinity indicated that it wanted to begin discovery before the Court ruled on Apple's
 5 then-forthcoming motion to dismiss. *Id.* Apple noted how, in prior cases, the Court has continued
 6 the initial case management conference until after resolving a motion to dismiss, or otherwise
 7 stayed discovery while motions to dismiss are pending. *Id.*

8 On October 4, 2022, Apple conferred with Affinity, suggesting again that the parties defer
 9 the Case Management Conference and all disclosures and discovery until after resolution of
 10 Apple's motion to dismiss. *Id.* ¶ 6. Apple suggested that the parties could still proceed with
 11 discussing the Protective Order and ESI protocol to give the parties a head start should the Court
 12 deny Apple's motion to dismiss. *Id.* Affinity would not agree to a stipulation that would defer the
 13 Rule 26(f) conference. *Id.* Apple stated that, in light of the Parties' impasse on this issue, it would
 14 file a motion to stay discovery and continue the upcoming case management conference. *Id.*

15 On October 7, 2022, concurrent with this Motion, Apple filed its motion to dismiss
 16 Affinity's Complaint. *See* ECF No. 32.

17 **IV. ARGUMENT**

18 **A. Legal Standard**

19 Under Federal Rule of Civil Procedure 26(c), the Court may issue a protective order staying
 20 discovery "for good cause . . . to protect a party or person from annoyance, embarrassment,
 21 oppression, or undue burden or expense." Fed. R. Civ. P. 26(c)(1). "District courts have broad
 22 discretion to stay discovery pending the resolution of dispositive motions, including motions to
 23 dismiss under Rule 12(b)(6)." *In re Graphics Processing Units Antitrust Litig.*, 2007 WL
 24 2127577, at *2 (citing *Jarvis v. Regan*, 833 F.2d 149, 155 (9th Cir. 1987)). A stay of disclosures
 25 and discovery pending the resolution of a Rule 12(b)(6) motion is appropriate where, as here, there
 26 is no "compelling need for prompt discovery, such as might be the case if provisional relief were

27 *Cellwatch*, 2019 WL 5394848, at *2 (same); *Micron Tech., Inc. v. United Microelectronics*
 28 *Corp.*, No. 17-cv-06932-JSW, 2018 WL 7288018, at *2 (N.D. Cal. March 16, 2018) (White, J.)
 (same).

1 being sought or if testimony needed to be preserved due to ill health of a witness" and "adjudicating
 2 the motion[] to dismiss will shed light on the best course for discovery." *Id.* at *5.

3 In deciding whether to stay discovery, courts consider two factors: (1) whether the pending
 4 motion is potentially dispositive of the entire case, or at least dispositive on the issue at which
 5 discovery is directed; and (2) whether the court can decide the pending dispositive motion absent
 6 additional discovery. *Cellwitch*, 2019 WL 5394848, at *1 (citing *Pac. Lumber Co. v. Nat'l Union*
 7 *Fire Ins. Co.*, 220 F.R.D. 349, 352 (N.D. Cal. 2003)); *see also Micron Tech.*, 2018 WL 7288018,
 8 at *1. If these two questions are answered affirmatively, the Court may issue a protective order.
 9 *Cellwitch*, 2019 WL 5394848, at *1. Both elements are easily satisfied here.

10 **B. Apple's Pending Motion to Dismiss Could Dispose of the Entire Case**

11 Affinity asserts three causes of action. Two of those are claims brought under Section 2 of
 12 the Sherman Act, claiming that Apple monopolizes and attempts to monopolize "the market for
 13 tap and pay wallets on iOS." Compl. ¶¶ 11, 137–157. Affinity also asserts a tying claim under
 14 Sections 1 and 3 of the Sherman Act, 15 U.S.C. §§ 1 & 3, alleging that Apple "unlawfully 'tied'
 15 two of its products together—namely, its mobile devices and its mobile wallet—by compelling
 16 iOS users to use its mobile wallet product exclusively." Compl. ¶¶ 10, 126–136.

17 Apple's pending motion seeks dismissal of all three of Affinity's causes of action, and
 18 therefore would dispose of Affinity's entire case if granted. Affinity premises both of its Section
 19 2 claims upon an implausible, single-brand market—which courts in this circuit have identified as
 20 "extremely rare," *Reilly v. Apple Inc.*, 578 F. Supp. 3d 1098, 1107 (N.D. Cal. 2022)—while also
 21 failing to reference obvious economic substitutes for the product underlying that single brand
 22 market. Affinity's failure to plausibly allege a relevant market necessitates dismissal of those
 23 claims under Federal Rule of Civil Procedure 12(b)(6). Affinity's tying claim fares no better. Not
 24 only does Affinity lack standing to bring its tying claim, but also that claim fails because Apple
 25 Pay is an integrated component of Apple's devices, not a "separate and distinct" product. And in
 26 any event, Affinity's failure to plausibly allege anticompetitive harm or conduct warrants dismissal
 27 of all three of Affinity's causes of action.

28 The Court need not assess the merits of Apple's arguments in its motion to dismiss in order

1 to grant this Motion to Stay Discovery. *See Micron Tech.*, 2018 WL 7288018, at *2 (noting that
 2 the Court need not provide an opinion on the merits of a motion to dismiss when staying
 3 discovery). The only relevant question for the Court now is whether the bases for dismissal raised
 4 in Apple’s motion, if granted, would dispose of Affinity’s entire case. Apple’s motion to dismiss
 5 would dispose of all three of Affinity’s causes of action, and Apple has therefore met the first of
 6 the two factors warranting a stay on discovery. *See Cellwitch*, 2019 WL 5394848, at *2 (granting
 7 motion to stay discovery pending motion to dismiss where the motion had the potential to be
 8 dispositive); *Suarez v. Beard*, No. 15-cv-05756-HSG, 2016 WL 10674069, at *2 (N.D. Cal. Nov.
 9 21, 2016) (granting motion to stay discovery pending resolution of motion to dismiss).

10 **C. No Discovery Is Required to Decide Apple’s Motion to Dismiss**

11 Apple’s motion to dismiss can also be decided entirely upon the pleadings. All of the bases
 12 for dismissal are premised on the implausibility of Affinity’s allegations within the four corners
 13 of its Complaint, and do not require looking to anything beyond the allegations, much less
 14 discovery. Neither the Court nor either party requires any additional discovery to resolve Apple’s
 15 motion. *See, e.g., Micron Tech.*, 2018 WL 7288018, at *2 (staying discovery where pending
 16 motion to dismiss did not require discovery for resolution); *In Re Nexus 6p Prod. Liab. Litig.*, No.
 17 17-cv-2185-BLF, 2017 WL 3581188, at *2 (N.D. Cal. Aug. 18, 2017) (“[t]he Court also notes that
 18 the pending motions to dismiss . . . can be decided without additional discovery.”). The
 19 circumstances here also “omit any compelling need for prompt discovery, such as might be the
 20 case if provisional relief were being sought or if testimony needed to be preserved due to the ill
 21 health of a witness.” *In re Graphics Processing Units Antitrust Litig.*, 2007 WL 2127577, at *5.
 22 Apple therefore satisfies the second factor of the relevant test for determining whether a stay of
 23 discovery is warranted. *See Pac. Lumber*, 220 F.R.D. at 352. A stay of discovery is appropriate
 24 when, as here, both factors are met. *See Micron Tech.*, 2018 WL 7288018, at *2 (staying Rule
 25 26(b) discovery until resolution of motion to dismiss based on satisfaction of both factors).

26 **V. CONCLUSION**

27 For all the reasons set forth above, the Court should stay discovery pending resolution of
 28 Apple’s motion to dismiss Affinity’s Complaint.

1 Dated: October 7, 2022

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